2018 Annual Report

# OPPORTUNITES



# MESSAGE FROM THE PRESIDENT AND BOARD CHAIR



It is because of you that we are able to provide opportunities for better lives to the individuals and families we serve. Moreover, your strong belief in our mission has let us evolve over the years so we can respond, quickly and compassionately, to ever-changing community needs. For Children's Aid and Family Services, 2018 was just such a year of evolution and transition. We made several significant programmatic decisions, and the impact of those decisions are reflected in the 2018 operating results. The bottom line is that Children's Aid and Family Services is now better positioned to serve our various — and growing — constituencies.

We are pleased to report that we've recently accepted an exciting opportunity to help even more people. Because of your support over the years, we've developed considerable expertise in providing high-quality care to some of our community's most vulnerable individuals. As a result, we've been asked by the state to take over the operation of eight group homes in Passaic County for individuals with intellectual and developmental disabilities. In all, 55 people in those homes are now under our care. The challenge is a big one, but so is the opportunity. What's more, the state's confidence in Children's Aid speaks clearly to the reputation for quality care we've built over the decades. That legacy of excellence would be impossible without you.

Another urgent community need is alcohol and drug abuse prevention, education and recovery support, and local officials are increasingly turning to The Center for Alcohol and Drug Resources for its expertise. Last year our Recovery Specialists began working closely with individuals in early recovery to help them rebuild their lives. This program has filled an urgent need in the community and participation has grown by 50% in a year.

In keeping with our history and mission, we still have a strong commitment to children and families. We are focused on finding caring families for our children in foster care and adoptive families for older children. We are proud that an 18-year-old boy was adopted by his mentor after spending nine years in foster care! Our Mobility Mentoring program, which provides one-on-one mentoring to the young mothers in Zoe's Place and the teenagers who have left our foster care, has grown to help 31 young

people attain their education and career goals. Finally, our Baby Basics program has expanded into Essex County, helping even more struggling families with little ones.

It is only with your support that we can provide opportunities for better lives to those we serve. We are so grateful to you!

Joanne E. Mandry President & CEO C. Tyler Mathisen Chair, Board of Trustees

# MEMORABLE MOMENTS



Pictured (I to r): Alison Yu, Program Officer, William Randolph Hearst Foundation; Joanne Mandry, President & CEO; Michelle McGivney-Spiridakas; Kenneth Bronfin, member, Board of Trustees; Melinda lannarone-Geraghty and Donna Kennedy.

# Grand Opening of STRIVE Day Program

Children's Aid and Family Services opened its STRIVE Day Program for individuals with intellectual and developmental disabilities. STRIVE is located at 200 Robin Road in newly remodeled space that features dedicated life skills, technology, arts, crafts and music center, yoga and movement space, sensory room and a commercial kitchen. Many thanks to The William Randolph Hearst Foundation, along with the Alfiero and Lucia Palestroni Foundation, for providing funding for the renovations.

# Adopted at Age 18

The average age of a foster child waiting to be placed with a new family is eight, and it takes two to five years for the majority of these children and adolescents to be adopted. Marcus was in foster care for nine years. John became his mentor five years ago and over time they formed a deep bond. At the age of 18, Marcus was officially adopted by John.



### Volunteers pictured (1 to r): Linda Mendrys, Holly Maschio, Beth Sciano, Maureen Grassi, Mae Mahonchack, Eileen Negrycz and Karen Vanuga



# **Our Dedicated Volunteers**

We were founded by volunteers in 1899, and we are so grateful to all of those who donate their time and talen to us, from running The Depot Gift Shop in Midland Park to painting and gardening our group homes to leading diaper drives for our Baby Basics program.

# Zoe's Place: The Gift of Life

Zoe's Place provides pregnant teenagers, young moms and their babies with safe, supervised housing. Our mentoring and support services teach critical life skills to help the young mothers become self-sufficient and raise healthy babies. Since 2014, Zoe's Place has been home to more than 80 teens and their babies. Pictured here are some of the mothers, babies and staff.



# OPPORTUNITIES YOU MADE POSSIBLE IN 2018

In 2018, with your support we helped nearly 14,000 vulnerable children, adults and families in our community.

From group homes and support services for people with intellectual and developmental disabilities to substance abuse prevention and education and recovery support to foster care and adoption services, we help build brighter futures for those we serve.



22,000

hours were contributed by our volunteers.

100% of teenagers in our care have graduated high school since 2009.

older children received child-focused recruitment services to help them find adoptive families.



51

adults and children with intellectual and developmental disabilities were helped to live more independent lives.

# \*\*STRIVE Year One

STRIVE Day Program and After-School Respite for individuals with special needs was launched.

409 adults and children

were helped by our parent and family programs.

**156** 

families were provided with free formula and diapers.

98%

success rate in our WISE Families program, which diverts children from the juvenile justice system, prevents the placement of children into foster care and promotes healthy family relationships.



28

young people received scholarship funding and emergency monies, helping many of them avoid homelessness.



19

mothers and babies were provided with safe housing and support services at Zoe's Place.



middle school students in Bergen County learned social and emotional skills in the Second Steps Substance Abuse Prevention Program.

# OPPORTUNITIES ON THE HORIZON...

**55** 

additional individuals with intellectual and developmental disabilities living in Passaic County community homes will be helped through our Disability Support Services program.



people in the Bergen County Jail suffering from an opioid use disorder will receive treatment and support services by our Recovery Specialists. **60** 

individuals will receive a year of recovery support and case management services from our Support Team for Addiction and Recovery (STAR).



**175** 

additional low-income families in urgent need of baby essentials will be helped through our Baby Basics program by partnering with social services organizations in Essex County. This vital program is funded completely by the generosity of our donors.

WE ARE HELPING EVEN MORE VULNERABLE PEOPLE BECAUSE OF YOU

# OUR MISSION

Our mission is to strengthen families and empower individuals — children and adults alike — to reach their fullest potential.

**What We Do** Founded in 1899 with a focus on child protection and adoption, Children's Aid and Family Services has placed more than 11,000 children with loving families. While helping children and families is still a core part of our mission, the agency has evolved and expanded to meet ever-changing social needs. In addition to adoption, our programs include:

- Community homes, support services and day programming for people with intellectual and developmental disabilities.
- Therapeutic Foster Care services provided by foster parents who receive specialized training to provide care in their homes to children and teens who have suffered from neglect, abuse and trauma. Services include specialized clinical counseling, psychiatric support, case management services, 24/7 on-call support and crisis counseling as needed.
- Free nutritional formula and diapers for low-income families.
- Outpatient counseling services to children ages 4–17 and their families.
- Safe, supervised housing and support services for pregnant teens and young mothers and their babies who might otherwise be homeless.
- Community and school-based substance abuse prevention and education programs and recovery support services.

**251** 

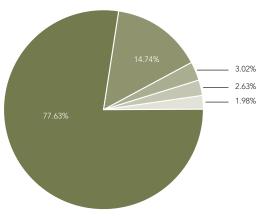
families were provided with therapeutic guidance because one or more of the children were having difficulty spending time with a parent.





# FINANCIAL REPORT

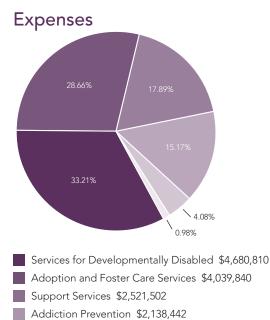
## Revenues



- Government \$9,619,656
- Annual and Endowment Gifts \$1,824,982
- Gifts in Kind \$373,529
- Program Fees \$325,460
- Investment and Other Income \$245,915

Total Revenues \$12,389,542

2018 Excludes Unrealized loss on Investments of \$459,012 and Unrealized Gain on SWAP interest of \$34,190



Total Expenses \$14,094,740

Community and Clinical Services \$139,717

Fundraising \$574,429

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Rose Zeltser, L.C.S.W. Senior Vice President, Planning and Program Development

Sara Huisking, M.B.A., C.F.R.E. Vice President, Development

# LOCATIONS

Bogota, Clifton, Fair Lawn, Garfield, Haskell, Hawthorne, Midland Park, Montvale, Paramus, Park Ridge, Ridgewood, Ringwood, South Orange, West Milford and West Orange



# ANNUAL GIFTS

Building brighter futures since 1899

Children's Aid and Family Services would like to thank the following donors who gave from January 1 – December 31, 2018. We also gratefully acknowledge those donors that wish to remain anonymous. Thank you for being a part of our community of caring!

### THE LEADERSHIP CIRCLE

The Leadership Circle is a group of donors that have made significant personal commitments to Children's Aid and Family Services and its mission to vulnerable children and families. Their exemplary annual gift commitment of \$10,000 or more is instrumental in providing the resources necessary to make the difference between programs of average quality and those that are truly outstanding. The Leadership Giving Circle was created to: recognize exceptional gifts; engage new leadership; and strengthen relationships and partnerships with our donors.

\$200,000.00 + The Copper Beech Foundation (21)

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Marcia Fisher, Administrator of Adoption, was honored for her more than 30-year career with Children's Aid and Family Services at Nurturers Among Us. She is pictured with Rose Zeltser and Joanne Mandry, President and CEO.



Members of STRIVE Day Program held a car wash to raise funds for a trip to the Bronx Zoo.

# \$500.00 +

The Albes Family (15) Krystyn and Tom Alessandrello American International Group, Inc. (17) Deborah and Donald Aronson (11) Atrium Pharmacy John Bartley Teresa J. Battaglia Jennifer and Michael Bedrin Benda Roehrich Post 2867 -Veterans of Foreign Wars Bergen County Prosecutor's Office PBA Local 221 Bogota Savings Bank Mr. and Mrs. Thomas Bonanno, III Christopher Buehler and Jill Hutchison Lolly and Tom Burgin (25) Jessica Caplan Hector Carter Susan and Jonathan Cember Community Thrift Shop (13) Marcia and Michael Corrigan (24) Lisa Dovletian-Puntiel Bev and Wade Fetzer First Congregational Church of River Edge (17) Claudia and Jeffrey Frankel Kim and Jim Freda Lorien and Robert Gallo Elizabeth and Jared Gavzy General Growth Management, Inc. (12) Andrea Giannetta Martha Gregory Sheryl Grippo Mr. and Mrs. Robert E. Gritman (19) Susan and Michael Haviland (12) Rita and Timothy Henkler (18) Betsy Hershberger (17) Karen and James Hovey William Huisking Rosemary and Alfred Iversen Stephanie Louer and Christopher Jones Lauren N. Jones Laurie and Victor Joseph Sarah and Taso Katopodis Michael Kiely Lamb Financial Group Judith C. P. Lilley (18) Eileen Fox-Lospinoso and Tom Lospinoso Malesardi, Quackenbush, Swift & Co.

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Arcari & Iovino Architects, P.C.
Alanna and Scott Arenstein
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Volunteers from Samsung help us keep our group homes looking their best.

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John B. Wefing (20) Doris F. Weisberg



Nina and Ajay Sharma (pictured with Joanne Mandry, President and CEO) were honored at our annual Evening of Wine and Food.

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Mary and Tim Hayes

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Art from the Heart, a benefit for substance abuse prevention and recovery support, was presented by The Center for Alcohol and Drug Resources. (Left to right: Stephanie Drag, Shelly Stuart, Ellen Elias and Elaine Hernandez)

Paul Hennessy Cathy A. Hicks Janine Hochegger Barbara Hogan Fred Holden Yu Hong Roni and Trevor Hursthouse

Lee and Walter Jenkins Charlene and Robert Jerard

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Volunteers from Berkeley College shared their gardening skills.

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Guy Hoovler

Hillsdale Administrative Staff & Child

Study Team

Hilton Woodcliff Lake

Ho-Ho-Kus Fire Dept. Ladies

Auxiliary Ho-Ho-Kus Inn

Jennifer Nero

Katie Diamond Jewelry

Live with Kelly and Ryan Lyn Ofrane Photography

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Oheka Castle

Pajama Program NJ Chapter Project Hearts 2 Homes

PSE&G

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Ruth Goldberg Saddle River Inn

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South Beach Wine & Food Festival

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Members of Girl Scout Troop 95402 ran an amazing drive to benefit Baby Basics.

\$100.00 +

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If you wish to make a bequest, please ask your attorney to consider the following suggested language:

I give and bequeath to Children's Aid and Family Services, Inc., of Paramus, New Jersey \_\_\_\_\_ percent; or the sum of \_\_\_\_\_ from my estate; or all the rest, residue, or remainder of my estate.

This bequest is designed for the Endowment Fund, to be used by Children's Aid and Family Services wherever the need is greatest.

Please note: A number in parentheses following donor's name denotes those who have donated 10 or more years and are members of the President's Giving Circle.

If your name is not listed or misspelled, we apologize for the oversight. Please contact our office at 201.261.2800 so we can correct the error.



