MESSAGE FROM THE PRESIDENT AND BOARD CHAIR

It is because of you that we are able to provide opportunities for better lives to the individuals and families we serve. Moreover, your strong belief in our mission has let us evolve over the years so we can respond, quickly and compassionately, to ever-changing community needs. For Children’s Aid and Family Services, 2018 was just such a year of evolution and transition. We made several significant programmatic decisions, and the impact of those decisions are reflected in the 2018 operating results. The bottom line is that Children’s Aid and Family Services is now better positioned to serve our various — and growing — constituencies.

We are pleased to report that we’ve recently accepted an exciting opportunity to help even more people. Because of your support over the years, we’ve developed considerable expertise in providing high-quality care to some of our community’s most vulnerable individuals. As a result, we’ve been asked by the state to take over the operation of eight group homes in Passaic County for individuals with intellectual and developmental disabilities. In all, 55 people in those homes are now under our care. The challenge is a big one, but so is the opportunity. What’s more, the state’s confidence in Children’s Aid speaks clearly to the reputation for quality care we’ve built over the decades. That legacy of excellence would be impossible without you.

Another urgent community need is alcohol and drug abuse prevention, education and recovery support, and local officials are increasingly turning to The Center for Alcohol and Drug Resources for its expertise. Last year our Recovery Specialists began working closely with individuals in early recovery to help them rebuild their lives. This program has filled an urgent need in the community and participation has grown by 50% in a year.

In keeping with our history and mission, we still have a strong commitment to children and families. We are focused on finding caring families for our children in foster care and adoptive families for older children. We are proud that an 18-year-old boy was adopted by his mentor after spending nine years in foster care! Our Mobility Mentoring program, which provides one-on-one mentoring to the young mothers in Zoe’s Place and the teenagers who have left our foster care, has grown to help 31 young people attain their education and career goals. Finally, our Baby Basics program has expanded into Essex County, helping even more struggling families with little ones.

It is only with your support that we can provide opportunities for better lives to those we serve. We are so grateful to you!

Joanne E. Mandry  President & CEO  
C. Tyler Mathisen  Chair, Board of Trustees
Grand Opening of STRIVE Day Program

Children’s Aid and Family Services opened its STRIVE Day Program for individuals with intellectual and developmental disabilities. STRIVE is located at 200 Robin Road in newly remodeled space that features dedicated life skills, technology, arts, crafts and music center, yoga and movement space, sensory room and a commercial kitchen. Many thanks to The William Randolph Hearst Foundation, along with the Alfiero and Lucia Palestroni Foundation, for providing funding for the renovations.

Adopted at Age 18

The average age of a foster child waiting to be placed with a new family is eight, and it takes two to five years for the majority of these children and adolescents to be adopted. Marcus was in foster care for nine years. John became his mentor five years ago and over time they formed a deep bond. At the age of 18, Marcus was officially adopted by John.

Our Dedicated Volunteers

We were founded by volunteers in 1899, and we are so grateful to all of those who donate their time and talent to us, from running The Depot Gift Shop in Midland Park to painting and gardening our group homes to leading diaper drives for our Baby Basics program.

Zoe’s Place: The Gift of Life

Zoe’s Place provides pregnant teenagers, young moms and their babies with safe, supervised housing. Our mentoring and support services teach critical life skills to help the young mothers become self-sufficient and raise healthy babies. Since 2014, Zoe’s Place has been home to more than 80 teens and their babies. Pictured here are some of the mothers, babies and staff.
In 2018, with your support we helped nearly 14,000 vulnerable children, adults and families in our community. From group homes and support services for people with intellectual and developmental disabilities to substance abuse prevention and education and recovery support to foster care and adoption services, we help build brighter futures for those we serve.

- 120 years of serving the community.
- 22,000 hours were contributed by our volunteers.
- 100% of teenagers in our care have graduated high school since 2009.
- 40 older children received child-focused recruitment services to help them find adoptive families.
- 51 adults and children with intellectual and developmental disabilities were helped to live more independent lives.
STRIVE Day Program and After-School Respite for individuals with special needs was launched.

**Year One**

- 98% success rate in our WISE Families program, which diverts children from the juvenile justice system, prevents the placement of children into foster care and promotes healthy family relationships.
- 409 adults and children were helped by our parent and family programs.
- 156 families were provided with free formula and diapers.
- 28 young people received scholarship funding and emergency monies, helping many of them avoid homelessness.
- 19 mothers and babies were provided with safe housing and support services at Zoe’s Place.
- 2,100 middle school students in Bergen County learned social and emotional skills in the Second Steps Substance Abuse Prevention Program.
opportunities on the horizon...

55 additional individuals with intellectual and developmental disabilities living in Passaic County community homes will be helped through our Disability Support Services program.

175 additional low-income families in urgent need of baby essentials will be helped through our Baby Basics program by partnering with social services organizations in Essex County. This vital program is funded completely by the generosity of our donors.

50 people in the Bergen County Jail suffering from an opioid use disorder will receive treatment and support services by our Recovery Specialists.

60 individuals will receive a year of recovery support and case management services from our Support Team for Addiction and Recovery (STAR).

we are helping even more vulnerable people because of you
Our mission is to strengthen families and empower individuals — children and adults alike — to reach their fullest potential.

**What We Do**

Founded in 1899 with a focus on child protection and adoption, Children’s Aid and Family Services has placed more than 11,000 children with loving families. While helping children and families is still a core part of our mission, the agency has evolved and expanded to meet ever-changing social needs. In addition to adoption, our programs include:

- Community homes, support services and day programming for people with intellectual and developmental disabilities.
- Therapeutic Foster Care services provided by foster parents who receive specialized training to provide care in their homes to children and teens who have suffered from neglect, abuse and trauma. Services include specialized clinical counseling, psychiatric support, case management services, 24/7 on-call support and crisis counseling as needed.
- Free nutritional formula and diapers for low-income families.
- Outpatient counseling services to children ages 4–17 and their families.
- Safe, supervised housing and support services for pregnant teens and young mothers and their babies who might otherwise be homeless.
- Community and school-based substance abuse prevention and education programs and recovery support services.

**251**

families were provided with therapeutic guidance because one or more of the children were having difficulty spending time with a parent.
FINANCIAL REPORT

**Revenues**

- Government: $9,619,656
- Annual and Endowment Gifts: $1,824,982
- Gifts in Kind: $373,529
- Program Fees: $325,460
- Investment and Other Income: $245,915

**Total Revenues:** $12,389,542

2018 Excludes Unrealized loss on Investments of $459,012 and Unrealized Gain on SWAP interest of $34,190

**Expenses**

- Services for Developmentally Disabled: $4,680,810
- Adoption and Foster Care Services: $4,039,840
- Support Services: $2,521,502
- Addiction Prevention: $2,138,442
- Fundraising: $574,429
- Community and Clinical Services: $139,717

**Total Expenses:** $14,094,740

FOR THE 12 MONTHS ENDED DECEMBER 31, 2018

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- Donna Kennedy, L.C.S.W.: Senior Vice President, Disability Support Services
- Rose Zeltser, L.C.S.W.: Senior Vice President, Planning and Program Development
- Sara Huisking, M.B.A., C.F.R.E.: Vice President, Development

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Children’s Aid and Family Services would like to thank the following donors who gave from January 1 – December 31, 2018. We also gratefully acknowledge those donors that wish to remain anonymous. Thank you for being a part of our community of caring!

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The Leadership Circle is a group of donors that have made significant personal commitments to Children’s Aid and Family Services and its mission to vulnerable children and families. Their exemplary annual gift commitment of $10,000 or more is instrumental in providing the resources necessary to make the difference between programs of average quality and those that are truly outstanding. The Leadership Giving Circle was created to: recognize exceptional gifts; engage new leadership; and strengthen relationships and partnerships with our donors.

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Members of STRIVE Day Program held a car wash to raise funds for a trip to the Bronx Zoo.

Marcia Fisher, Administrator of Adoption, was honored for her more than 30-year career with Children’s Aid and Family Services at Nurturers Among Us. She is pictured with Rose Zeltser and Joanne Mandy, President and CEO.
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Frank De Flora
Carole DeRoberto
Frances DeVita
Mary Dew
Marcia and Harry Diamantis
Marie DiPasquale
Ellen Kelly Donati
Traci and David DuBois
Sandra Durkin
Arlene and Steven Elias
Evening Membership Dept Woman’s Club of Ridgefield Park
Wendy and Jim Fanning
Laura Fels
Benedetta and Charles Fermier
Debra and Alphonse Ferrara
Erika Fiedler
Beverly and Richard Flint (22)
Elizabeth and Lawrence Forte (14)
Bettina Fowler
Mr. and Mrs. Maxim Y. Frangolova
Mr. and Mrs. Frank G. Fuchs
Yvonne Fuentes
Curtis J. Fuszard
Carol Gallagher
David Geiger
Linda and Gary Geiger
Paul Leff
Theresa and W. F. Gilligan
Satish Girirajan and Deepa Venkatraman
Shirley Gordon
Renata and Tomasz Grzesiuk
Steve and Marianne Haggerty
Michele Hafer
Tim Hanford
Sean Hanrahan
Marlyn and Rodney Harra
Charles Lee Harp, Jr. (20)
Carole M. Harper (19)
Samantha Harries
Timothy Hayden
Deborah and Fredrick Hayek
Alexandra O. Hayes
Mary and Tim Hayes
William A. Heberer (22)

Nina and Ajay Sharma (pictured with Joanne Mandry, President and CEO) were honored at our annual Evening of Wine and Food.
Art from the Heart, a benefit for substance abuse prevention and recovery support, was presented by The Center for Alcohol and Drug Resources. (Left to right: Stephanie Drag, Shelly Stuart, Ellen Elias and Elaine Hernandez)

Frances Spitale
Bart Spriester
Jane and Richard Steinkopf
Audrey and Donald Stober
Jean Strickholm (19)
Ali Stroker and David Perlow
Sally Stroker
Elizabeth and Tom Stults
Nadia Sutton
Veronica and Michael Taboada
Faith and Henry Thayer
Pam Thayer
Michele and Jeffrey Theuerkauf
Ms. L. Tracy-Savoie
Jane Ullom
United Way of New England
Genevieve Vaughan
Kelle Vela
Elizabeth and Valentino Vella
Ms. Mary E. Vojnik and
Ms. Lynn A. Daisey (19)
Kim and Peter Wackman
Mrs. Mary C. Walker-Baptiste
Joyce and Michael Wallstein
Anne and Jack Warner (21)
Vickey Waugh
Albina Wetzel (20)
Gary Wilcox
Windsor Learning Center
Joseph Yannotti
Nancy Zabriskie
Andrea and Richard Zimmerman

Volunteers from Berkeley College shared their gardening skills.
GIFT IN KIND

$20,000.00 +
Garfield Health Department
Rodman Media Corp

$10,000.00 +
RPA Advisors, LLC

$5,000.00 +
bergenPAC
Capacity Coverage
Circo Hermanos Vazquez
Girl Scout Troop #94695
Kramer Portraits
Ridge School
St. Andrew’s Church — Westwood
The Children’s Place
West Side Nursery School

$2,500.00 +
Arthur Groom & Co.
BASF Corporation
Edward S. Rosen
Gabriella Raia
Laura Hasbrouck
NBC Universal
New Bridge Medical Center
NJ Devils
Strativity Group Inc
Tickets For Kids Charities
Willard Elementary School

$1,000.00 +
A Birthday Wish
Adoptive Parents Committee
American Musical Supply
Benjamin Moore & Co.
Break A Difference
Brownstone Quilter Guild, Inc.
CBRE
Charissa H. Yong Photography
Commerce and Industry Association
Elaine Box
Erie Byron
Everest Clinical Research
Girl Scout Troop #95402
iHeart Radio
IKEA Distribution Services
North America
National Diaper Bank Network
ND Atkinson
Nuance Communications
Oradell School
Pian & Sons
PSE&G
Samsung C & T America Inc.
Suez
Theresa Artigas Photography
Topcon Medical Systems
Yamini Dalal

$500.00 +
688 Boutique
Allison Kendall
Barbara Steinreich
Bari’s Baubles
Buehler Challenger & Science Center

Cedar Hill Golf and Country Club
Collegewise
Community Church of Glen Rock
Coree Ferrero
David Chad Beauty Parlor
Dawn’s Catering & Services
Girl Scout Troop #4013
Greater Alliance Federal Credit Union
Jaguar LandRover North America
Julie Vos
Karen Backiel
Kathy A. Cowie
Leanne Schanzer Promotions
Palisades Country Day Camp
Palisades Country Day School
Riebesell Chiropractic
Salon A
Shake Shack
Soho Grand Hotel
Sydney Hogue
Tom McGee
Two Men and an Appetite
United Methodist Church
W.B. Mason
West Side Presbyterian Church

$250.00
Amy and Ira Steinberg
Arthur Murray Dance Studio
Board & Brush Creative Studio
Brett Lauren Krugman
C.I.T.E Coalition of Infant Toddler Educators
Capital Genealogy
Cheryl Druce
Club Pilates
Dell
Dressed 2 Perfection
Elmwood Park Memorial Middle School
Far Niente Wine Estate
Guy Hoovler
Hillsdale Administrative Staff & Child Study Team
Hilton Woodcliff Lake
Ho-Ho-Kus Fire Dept. Ladies Auxiliary
Ho-Ho-Kus Inn
Jennifer Nero
Katie Diamond Jewelry
Live with Kelly and Ryan
Lyn Ofrane Photography
Make Wine With Us
Ohkea Castle
Pajama Program NJ Chapter
Project Hearts 2 Homes
PSE&G
Ridgewood Newcomers Club
Ruth Goldberg
Saddle River Inn
Shawn and Mark Gittleman
Sophia Susino
South Beach Wine & Food Festival
The River Palm Terrace
Tropicana
Unilever
Urban Air

$100.00 +
Aldo’s
Alston McVeigh
Alstede Farms LLC
Amit Shah
Anne and Anthony Szabo
Auturo’s Restaurant
Behnke’s Paramus Building Supply Co. Inc.
Bling It Up
Bookends Bookstore
Brianna and Nicolas Scott
Cafe 37
Camp Bow Wow
Campgaw Ski
Carlo Russo’s Wine & Spirit World of Ho-Ho-Kus
Carmine’s
Carnegie Hall
Carol and Richard Baum
Carrick Mor — Gifts From Ireland
Chewy.com
Empire Beauty School
Enca and Bill Goodman
Fairway Market
Fascino
FlagHouse, Inc.
Gardiner & Co.
Gianni Salon
Girlscouts of Ho-Ho-Kus
Goldfish Swim School
Gold’s Gym
H. Jenna Kim — Corcoran
J. McLaughlin
Janis and Robert Fuhrman
Josie Laidlaw
Kate Armstrong and Pieter van der Heide
Legends: NY Red Bulls
Lois D. Horowitz
Mary and Jacob Hiel
Megyn Kelly Today
New York Jets LLC
New York Yankees
Oradell Animal Hospital, Inc
P. Smith Design
Panera Bread
Panico Salon & Spa
Renate Gordon
Sarah and Andy Strauss
Sojo Spa Club
Son Cubano
The B Hive
The Brick House
The Capital Grille

The Late Show with Stephen Colbert
The Melting Pot
Tres Chicas
Visage Salon & Spa
Washington Township Public Library
Wine Legend

UNDER $100
Alexandra Roukas
Anthony Francos Pizza
Baci Italian Grille
Banana Republic
Bank of America Merrill Lynch
Bill and Bobbi Ross
BJ’s Wholesale Club
Chocolate, Etc.
Chris Kovach
Christina Diomede
Circolo
Davina Restaurant
Diane Albarella
Doris Spano
Fusion Soaps
Grand Lux Cafe
Helping Hearts Youth Ambassador Program
Hoop Heaven
James DiLascio
Jennifer Marino
Joey Salsbury
Kevin Cirello
Kevin Smith
Kings Super Markets, Inc.
Learning Express Ridgewood
Lloyd H. Astmann
Mary Ann Cutrupi
Mary Korio
Miss Molly’s Lap of Luxury
Modern Propane
Nellie’s Place
New York Knicks
Oceanos
Olivia’s Dog Walking
Painting with a Twist
Perry’s Florist & Gardens
Pizzaiolo
Rex End and Mrs. Samuel Stone
Rosario’s Tavern
Sanducci’s Trattoria
Sheryl Moiser
Shree Yoga
The Nature’s Bounty Company
Van Dyk’s Ice Cream
Vineyard Vines

Members of Girl Scout Troop 95402 ran an amazing drive to benefit Baby Basics.
IN HONOR OF
Anne G. Crane
Anne Oros
Barry Rhodes
Begona Sanz
Brenda and Frank Gallagher
Brian Healy
Bruce M. Brady
Catherine Bartley
Dale Price
Doris M. Hansmann
Edward Chapian
Eleanore S. Nissley
Elizabeth Lenihan
Gregory Jankunis
Irene and Edwin H. Rothman
Margaret Family
Mike Adler
Natalie Hamilton
Patrick McCabe
Roy L. Green
Silvia Ramer
Tecla and John Nemeth
Theodore Geiger
Thomas B. Noonan

IN MEMORY OF
Andrew Nahas
Anne Christie
Asrizek Rackow
Barbara Florence
Betsy Chamberlin
Catherine Bartley
Dale Price
Doris M. Hansmann
Edward Chapian
Eleanore S. Nissley
Elizabeth Lenihan
Gregory Jankunis
Irene and Edwin H. Rothman
Margaret Family
Mike Adler
Natalie Hamilton
Patrick McCabe
Roy L. Green
Silvia Ramer
Tecla and John Nemeth
Theodore Geiger
Thomas B. Noonan

SECOND CENTURY CIRCLE
Membership in the Second Century Circle is for all agency friends who have made a planned gift to benefit Children’s Aid and Family Services in perpetuity.

Anonymous (5)
Dr. Ozell K. Beatty
Jean Bechtel*
Elizabeth W. Bell*
Barbara Abney Bolger
Barbara G. and Bruce M. Brady
Sanna Monast and Kenneth Bronfin
Gilbert Brown*
Lolly and Thomas R.S. Burgin
Helen S. Cheel*
Anne Goheen Crane
Tracey Dedrick
Dorothy E. Lang*
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Richard F. Townsend*
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Jonelle and Ronald M.
von Autenried
Dr. William M. Willis, Jr.
Wayne A. Yankus, M.D.

If you wish to make a bequest, please ask your attorney to consider the following suggested language:

I give and bequeath to Children’s Aid and Family Services, Inc., of Paramus, New Jersey ____ percent; or the sum of _____ from my estate; or all the rest, residue, or remainder of my estate.

This bequest is designed for the Endowment Fund, to be used by Children’s Aid and Family Services wherever the need is greatest.

*Denotes Deceased

Please note: A number in parentheses following donor’s name denotes those who have donated 10 or more years and are members of the President’s Giving Circle.

If your name is not listed or misspelled, we apologize for the oversight. Please contact our office at 201.261.2800 so we can correct the error.

For a complete list of annual gifts, please visit www.cafsnj.org.