OUR MISSION

OUR MISSION IS TO PRESERVE, PROTECT, AND WHEN NEEDED, PROVIDE FAMILIES.

What We Do  Founded in 1899 with a focus on child protection and adoption, Children’s Aid and Family Services has placed more than 11,000 children with loving families. While helping children and families is still a core part of our mission, the agency has evolved and expanded to meet ever-changing social needs. In addition to adoption, our programs include:

- Therapeutic Foster Care services are provided by foster parents who receive specialized training to provide care in their homes to children and teens who have suffered from neglect, abuse and trauma. Services include specialized clinical counseling, psychiatric support, case management services, 24/7 on-call support and crisis counseling as needed.
- Community homes, support services and day programming for people with intellectual and developmental disabilities.
- Free nutritional formula and diapers for low-income families.
- Outpatient counseling services to children ages 4–17 and their families.
- Safe, supervised housing and support services for pregnant teens and young mothers and their babies who might otherwise be homeless.
- Community and school-based substance abuse prevention and education programs and recovery support services.

240
families were provided with therapeutic guidance because one or more of the children were having difficulty spending time with a parent.

2,300
middle school students in Bergen County learned social and emotional skills in the Second Steps Substance Abuse Prevention Program.
We helped **15,449 children and families** in northern New Jersey to live better lives, from foster care to substance abuse prevention and education to group homes and support services for people with intellectual and developmental disabilities.

**119 years** of serving the community.

**100%** of Zoe’s Place residents are employed or enrolled in school.

**121** individuals were connected with addiction treatment services after meeting with a Recovery Specialist.

**33** adults and children with intellectual and developmental disabilities were helped to live more independent lives.

**74** children with backgrounds of severe abuse and trauma were helped to heal in our therapeutic foster care program.

**100%** of teenagers in our care have graduated high school since 2009.
<table>
<thead>
<tr>
<th>Count</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>403</td>
<td>Adults and children were helped by our parent and family programs.</td>
</tr>
<tr>
<td>39</td>
<td>Older children received child-focused recruitment services to help them find adoptive families.</td>
</tr>
<tr>
<td>131</td>
<td>Children we have helped to manage the grief, loss and trauma related to adoption and foster care through our pre- and post-adoption counseling.</td>
</tr>
<tr>
<td>133</td>
<td>Families were provided with free nutritional formula and diapers.</td>
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<tr>
<td>320</td>
<td>Adult adoptees reached out to NJ ARCH for resources after the State of NJ selected it to provide support to those who have received their original birth certificates.</td>
</tr>
<tr>
<td>18</td>
<td>The age of the oldest child for whom we helped find an adoptive family.</td>
</tr>
<tr>
<td>7</td>
<td>We opened our seventh community home for individuals with intellectual and developmental disabilities.</td>
</tr>
</tbody>
</table>
MESSAGE FROM THE PRESIDENT AND BOARD CHAIR

Responding to Community Needs Since 1899

Thanks to you — our supporters, volunteers, foster and adoptive parents and dedicated staff — last year we helped 15,449 children and families to live better lives. Children’s Aid and Family Services has been evolving to meet community needs since its founding in 1899; an agency that was established by concerned volunteers to help orphaned children has developed into a leader in preserving, protecting and strengthening families. Last year we faced some tough challenges and we responded to the emerging needs of the community and those we serve.

Our commitment to vulnerable children remains strong, and we are redoubling our efforts to recruit more foster families for our children who have experienced severe trauma, focusing on finding loving adoptive families for older children and providing supportive housing and one-on-one mentoring to the teenage mothers at Zoe’s Place. Children’s Aid and Family Services has more than 30 programs that help build brighter futures for children.

We know firsthand there is a tremendous need for quality community homes, day programming and after-school respite for individuals with intellectual and developmental disabilities. Our programs focus on helping people with disabilities to lead lives of possibilities, with an emphasis on increased independence and engagement in the community. We continue to expand our Disability Support Services program and are scheduled to open our eleventh community home in 2019. We also renovated space at our administration building with generous funding from the William Randolph Hearst and Alfiero & Lucia Palestroni Foundations and launched the STRIVE Day Habilitation Program and After School Respite.

Another pressing community need is alcohol and drug abuse prevention and education. The agency has a major commitment to preventing substance abuse and fighting the opioid epidemic by providing prevention education to children and families and recovery services to help people suffering from the disease of addiction. We also provide much-needed support to women whose loved ones have substance abuse problems.

For 119 years, our services and programs have evolved to meet ever-changing needs. We look forward to helping many more children and families live their best lives with your help. And for that we thank you; we couldn’t do our work without your support.

Joanne E. Mandry  President & CEO
C. Tyler Mathisen  Chair, Board of Trustees
FINANCIAL REPORT

REVENUES

- Government $13,392,023
- Bequests $2,000,000
- Annual and Endowment Gifts 1,907,712
- Program Fees $1,168,330
- Investment and Other Income $1,131,716
- Gifts in Kind $589,067

Total Revenues $20,188,848

Excludes Unrealized gain on Investments of $380,396 and Unrealized Gain on SWAP of $36,189

EXPENSES

- Adoption and Foster Care Services $9,109,577
- Services for Developmentally Disabled $3,825,501
- Support Services $2,446,422
- Community and Clinical Services $2,009,721
- Addiction Prevention $1,593,699
- Fundraising $554,744

Total Expenses $19,539,664

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Vice President, Development

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THE LEADERSHIP CIRCLE

The Leadership Circle is a group of donors that have made significant personal commitments to Children’s Aid and Family Services and its mission to vulnerable children and families. Their exemplary annual gift commitment of $10,000 or more is instrumental in providing the resources necessary to make the difference between programs of average quality and those that are truly outstanding. The Leadership Giving Circle was created to: recognize exceptional gifts; engage new leadership; and strengthen relationships and partnerships with our donors.

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Volunteers from Benjamin Moore did a great job decorating crafts for the children in our care.
The young mothers at Zoe’s Place, under the guidance of Lewis Hine Fellow Jenny Stratton, photographed their journeys into motherhood and exhibited their work at “Mother, Me.”
Thanks to Girl Scout Troop 517 for running a drive to benefit low-income families served by Baby Basics.
<table>
<thead>
<tr>
<th>Amount</th>
<th>Organization</th>
</tr>
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<tbody>
<tr>
<td>$20,000.00 +</td>
<td>Rodman Media Corp</td>
</tr>
<tr>
<td>$10,000.00 +</td>
<td>RPA Advisors, LLC</td>
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Volunteers from Delonghi help us keep our group homes looking good.

2017 ANNUAL GIFTS

IN HONOR OF

Marie Adler-Kravecas
Kathy and Mike Azzara
Catherine Bartley
Barbara and Bruce Brady
Sarina and Ken Bronfin
Tim Busch
Shea Campbell
Albert Cheng
“Our Children”
Anne Armstrong Coben and Harlan Coben
Dorothy and Jason Cosimano
Jelonda Foster, Katie Burgin, and all the staff at Path II
Brenda and Frank Gallagher
Tracey and David Gerber
Gurbir Grewal
Sara Huisking
Peter Jadosich
Marion and Bob Jones
David Jurenka
Seema Karalekas
Mary Krugman
Clark Lamendola
Maribeth and Tom Lane
Frank Malatesta
Tyler Mathisen and Joanne Lamarca
Tisha Mender
Katya and Nina
Thomas Noonan
Tenafly Pediatric
Linda Reilly
Bob and Sue Reyen
Jacquie and Paul Ruderman
Peter Ryle
Elena’s Schaffzin’s 1st birthday
Kathie and Wade Schwartz
Sarah Strauss
Vera & Bob Styles
Juilanna Winning
Margaret S. Winston

IN MEMORY OF

Al Latronico
Justin Ramirez
Al Lilley
Andrew Nahas
Anthony Joseph Ammirato
Betsy Chamberlin
Bruce and Marcy Slater
Catherine M. Bartley
Charlie Murphy
Doris C. Auger
Edwin and Irene Rothman
Edwin Joseph
Eleanore Nissley
Elizabeth Lenihan
Ellen A. Kooy
Els Kooy
Francis H. Monahan
Gary Grassi
Gertrude and Samuel Chanis
Gregory Jon Jankunis
John F. and Tecla F. Nemeth
John Mancinelli
Julianne Breunich
Justin Ramirez
Katherine McCue
Kevin Charles Muns
Marjorie Bay
Natalie Hamilton
Nicholas Cleves
Patricia V. Sivigny
Patrick Reynolds
Rodger R. Rohde
Sheldon Sabath
Shirley Dubow
Thomas B. Noonan
Tom Nozuccell

Anonymous (6)
Dr. Ozell K. Beatty
Jean Bechtel*
Elizabeth W. Bell*
Barbara Abney Bolger
Barbara G. and Bruce M. Brady
Sarina Monast and Kenneth Bronfin
Gilbert Brown*
Lolly and Thomas R.S. Burgin
Helen S. Cheel*
Anne Goheen Crane
Tracey Dedrick
Douglas H. Dittrick
Geraldine V. Ely*
Phyllis Ettinger*
Filomena and Angelo P. Ferrara*
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Julia G. Hoffman*
Nancy G. Honsinger
Dr. Robert W. Honsinger
Norma and Paul Hunter
Ellen and Michael Jacobs
Marion Jones and Robert B. Jones
Janet and Frank* Kreker
Els* and Gys B. Kooy
Maribeth and Tom Lane
Dorothy E. Lang*
Judi and Al* Lilley
Elizabeth and David Mason
Audrey I. Newman
Brigid and Kevin O’Brien
Mr. and Mrs. Robert V. Reinen
Mr. and Mrs. Richard D. Schubert
Rose Marie and Rod Schutt
Jessie Sklar
Marcy* and Bruce Slater
Marjorie and Robert G. Sommer
Ethel G.* and Arthur B.* Toan
Richard F. Townsend*
Ann and Henrik Tvedt, Jr.
Jonelle and Ronald M. von Autenried
Dr. William M. Willis, Jr.
Wayne A. Yankus, M.D.

*Denotes Deceased

Please note: A number in parentheses following donor’s name denotes those who have donated 10 or more years and are members of the President’s Giving Circle.

If your name is not listed or misspelled, we apologize for the oversight. Please contact our office at 201.261.2800 so we can correct the error.

For a complete list of annual gifts, please visit www.cafsnj.org

SECOND CENTURY CIRCLE

Membership in the Second Century Circle is for all agency friends who have made a planned gift to benefit Children’s Aid and Family Services in perpetuity.

If you wish to make a bequest, please ask your attorney to consider the following suggested language:

I give and bequeath to Children’s Aid and Family Services, Inc., of Paramus, New Jersey _____ percent; or the sum of _____ from my estate; or all the rest, residue, or remainder of my estate.

This bequest is designed for the Endowment Fund, to be used by Children’s Aid and Family Services wherever the need is greatest.

CHILDREN’S AID AND FAMILY SERVICES
200 ROBIN ROAD  PARAMUS, NJ 07652
201.261.2800   CAFSNJ.ORG